

# FMZ PETRONEX

Global Energy Petrochemical Trading

## SOFT CORPORATE OFFER (SCO)

Valid until December 2026

FMZ Petronex is pleased to present this Soft Corporate Offer (SCO) as a formal expression of our readiness and capability to supply high-quality petroleum and petrochemical products to qualified buyers worldwide. As a trusted provider operating with strict adherence to international standards, ethical sourcing principles, and transparent commercial practices, FMZ Petronex issues this SCO to outline the key terms, product specifications, and procedures governing potential transactions. This document serves as an initial framework for engagement and is subject to verification, due diligence, and the execution of mutually agreed contractual agreements.

### ICPO SUBMISSION REQUIREMENTS

#### ICPO SUBMISSION REQUIREMENTS

The complete ICPO submission must include the following documents and details:

1. Full Request Description – A detailed explanation of the required product/service.
2. Requested Analysis – Specifications and technical/quality analysis of the requested product.
3. CIS Banking Information – Complete bank details of the buyer as per standard CIS format.
4. Company Registration License – A valid copy of the buyer's company registration certificate.
5. CEO Passport Copy – A clear and valid copy of the company's CEO passport.
6. Business Procedure – The agreed procedure document previously provided.
7. Signed Buyer Readiness, Compliance, and Legal Declaration form.
8. Signed ICC Warning Letter
9. Proof of funds – Financial Statement from the Buyer's bank clarifying buyer's financial capability (POF) BCL OR MT199.

#### Important:

Procedures are non-negotiable.

All pages of the ICPO must be signed and stamped by the authorized company representative before submission.

Your prompt compliance with these requirements will facilitate the processing of your request without delay.

All documents must be sent via email only to [info@fmzpetronex.com](mailto:info@fmzpetronex.com).

Personal emails will not be responded to.

## REFINERY WORKING PROCEDURES – TANK TO TANK

### Legally Binding Operational and Procedural Framework for all Tank-to-Tank procedures:

#### 1. Scope and Legal Effect

This document constitutes a legally binding and enforceable operational framework governing all technical, procedural, and compliance-related requirements applicable after execution of the Commercial Invoice (CI).

All provisions herein are mandatory, non-negotiable, and legally binding.

Any deviation, omission, or failure to comply shall constitute a material breach, entitling the refinery, terminal operator, or relevant authority to suspend or terminate the transaction without liability.

#### 2. Commercial Invoice (CI)

Upon execution of the Commercial Invoice (CI) by the Buyer, the transaction formally enters the operational phase.

The CI shall serve as the primary commercial reference document for all subsequent operational processes, including but not limited to:

- Tank Storage Reservation (TSR)
- Injection Permission Code (IPC)
- Injection Permission Agreement (IPA)
- Proof of Product (POP)

No operational activity shall commence prior to the full execution of the CI.

#### 3. Tank Storage Reservation (TSR)

Immediately following execution of the CI, the Buyer is legally obligated to initiate the Tank Storage Reservation (TSR) process.

For a minimum contractual quantity of 100,000 metric tons, a minimum of six (6) operational days of TSR is mandatory.

Higher contractual volumes require proportionally extended TSR durations.

##### Mandatory TSR Content

The TSR must explicitly and accurately include all of the following operational access identifiers:

1. HUB Number
  - The official operational identification code issued by the port or logistics authority, confirming the physical hub through which the product will be handled and tracked.
2. EPC Code (Electronic / Entry Port Code)
  - A digital authorization code enabling system-level access within the port or terminal infrastructure for operational registration, monitoring, and control.
3. Terminal Access Code
  - A security clearance code authorizing physical access to terminal facilities, including designated storage and handling zones.
4. Access Permit Code
  - A time-bound operational permit authorizing specific activities such as injection, storage, and transfer of product within the terminal.

All four codes are mandatory.

Any absence, discrepancy, or invalidity shall render the TSR null and void, and all operational activities shall be immediately suspended.

#### 4. Injection Permission Code (IPC)

The Injection Permission Code (IPC) is a mandatory, legally binding operational authorization issued by the designated Tank Farm Operator, permitting the physical injection of petroleum products into approved storage facilities.

The IPC formally confirms that:

- The storage facility has verified and approved the incoming product;
- Adequate tank capacity has been allocated and secured;
- All technical, safety, and compliance requirements have been fully satisfied;
- The product may lawfully be injected into the designated storage tanks.

##### 4.1 Mandatory Nature of the IPC

Possession of a valid and active IPC is strictly mandatory for any physical or operational activity.

Without a valid IPC:

- No injection activity shall be permitted;
- No physical delivery or storage may occur;
- No operational clearance shall be granted;
- No Proof of Product (POP) shall be issued under any circumstances.

The absence of an IPC automatically renders the transaction non-operational, regardless of any other documentation in place.

##### 4.2 Issuance and Cost Responsibility

If the Buyer does not already possess a valid IPC, the Buyer must formally apply for and obtain the IPC directly from the designated Tank Farm Operator.

Neither the Seller, the Refinery, nor the Tank Farm shall bear any responsibility for delays resulting from the Buyer's failure to obtain the IPC in a timely manner.

##### 4.3 Operational Scope of the IPC

The IPC explicitly authorizes and governs:

- Physical injection of the product into designated tanks
- Approved injection volumes and flow rates
- Authorized operational time windows
- Compliance with terminal safety, environmental, and regulatory requirements

The IPC is site-specific, time-bound, non-transferable, and may not be reused or reassigned without prior written approval from the issuing authority.

##### 4.4 Relationship Between IPC, TSR, and IPA

The IPC operates in direct conjunction with the Tank Storage Reservation (TSR) and the Injection Permission Agreement (IPA).

Accordingly:

- A valid TSR must exist prior to IPC issuance
- A valid IPC must be in place before execution of the IPA
- The IPA shall have no legal or operational effect unless the IPC is active

Any inconsistency among the TSR, IPC, and IPA shall result in immediate suspension of all operations.

##### 4.5 Legal Effect and Enforcement

The IPC constitutes a binding operational authorization recognized by the refinery, terminal operator, and relevant regulatory authorities.

Failure to obtain, maintain, or comply with the IPC shall result in:

- Immediate suspension or termination of operations
- Rejection of Proof of Product (POP)
- Possible blacklisting by terminal or port authorities
- Exposure to contractual, financial, and regulatory liabilities

#### 4.6 Final Provision

The Buyer acknowledges and agrees that the IPC is a non-waivable, non-negotiable prerequisite for the execution of any physical operation.

No provisional approvals, verbal confirmations, or informal communications shall substitute for a valid IPC.

### 5. Injection Permission Agreement (IPA)

The Injection Permission Agreement (IPA) is a legally binding operational agreement executed between the Buyer, the Tank Farm Operator, and the Refinery.

The IPA confirms:

- Authorized injection volumes
- Approved storage locations
- Operational timelines
- Compliance obligations of all parties

Execution of the IPA is strictly conditional upon:

- A duly executed Commercial Invoice (CI)
- A valid and approved TSR, including all mandatory access codes
- A valid IPC
- Written confirmation from both the refinery and the tank farm

Without a fully executed IPA, no injection, storage, or handling activity may commence.

### 6. Proof of Product (POP)

The Proof of Product (POP) shall be issued only after:

- Full execution of the IPA
- Validation of the IPC
- Formal confirmation by both the refinery and the tank farm

POP shall not be released under any circumstances unless all mandatory requirements are satisfied.

### 7. Port Registration Requirement

The Buyer must be formally registered with the relevant port authority prior to any operational activity. Failure to maintain valid port registration shall result in immediate suspension of operations.

### 8. Documentation Consistency and Compliance

All Buyer documentation must be accurate, complete, and fully consistent, including:

- Company registration documents
- Bank Comfort Letter (BCL)
- Banking and financial records
- Passport copies of authorized signatories
- Corporate resolutions and authorization letters

Any inconsistency or misrepresentation shall result in immediate rejection and potential legal action.

### 9. Risk Allocation and Advisory

If the Buyer:

- Lacks experience in direct refinery transactions, or
- Is unable to independently comply with TSR, IPC, and IPA requirements

It is strongly recommended to proceed through a verified and authorized reseller.

### 10. Enforcement

This document constitutes an enforceable framework.

Failure to comply may result in:

- Immediate termination of the transaction
- Forfeiture of paid amounts
- Blacklisting by terminal or refinery authorities
- Exposure to civil and contractual liability

### Final Statement

This document shall be deemed fully binding and enforceable upon execution of the Commercial Invoice (CI) and shall govern all subsequent operational actions.

**TANK TO TANK – Option 1**

Rotterdam | Singapore | Fujairah | Houston

**EN590 (Diesel 10ppm)**

- Price: 660 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 600,000 MT

**Jet A1**

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order: 5,000,000 BBL

**D6**

- Price: 0.99 USD/Gallon
- Minimum Order: 100,000,000 Gallons
- Maximum Order: 500,000,000 Gallons

**AVIATION KEROSENE COLONIAL GRADE****54 JET FUEL (JP54)**

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order 5,000,000 BBL

**HIGH SPEED DIESEL EURO 4 GRADE  
(GASOLINE)**

- Price: 580 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**DIESEL GAS D2 OIL**

- Price: 640 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

1. The Buyer Issue an ICPO. Containing the seller's work procedures and Banking Details along with TSA (TANK STORAGE AGREEMENT), Buyer Certificate of incorporation, Company Profile 9(CP) and International Passport Copy of the CEO.
2. Seller issues ICC Warning Letter and Commercial Invoice (CI) of products in tank at port, buyer signs and returns the documents with acceptance and commitment letter stating to adhere to seller procedure.
3. The seller issues a copy of the SGS Report strictly JUST to the buyer's Tank farm Company only to verify the SGS Report.
4. After confirmation of successful verification of SGS Report only by Buyer's Tank Farm Company. The Buyer pays his Tank Company for 6 Days (3 days seller 3 days buyer) TSR, at first seller pay 3 days after confirming by tank farm, buyer will pay 3 days then sends 6 days TSR to the Seller. All Parties must sign NCNDA and IMFPA for endorsements.
5. The seller issues the following POP documents to the buyer:
  - (a) SGS report for quality and quantity not older than 48 hours
  - (b) Product Certificate of Origin
  - (c) Product injection report
  - (d) Tank storage receipt with full GPS coordinates
  - (e) Unconditional dip test authorization letter
  - (f) Authorization to sell and collect (g) Q&A
6. After verification of the documents, the injection will be commenced and after injection the buyer makes payment for the total value of the product injected into the tank via MT103-TT.
7. After receiving confirmation of Buyer Payment, the seller immediately transfers the title ownership to the buyer.
8. Seller sends payment of all intermediaries involved in the transaction 24 hours after receiving confirmation of Buyer Payment as per signed & sealed NCNDA/IMFPA which is notarized by Public Notary in Kazakhstan and then monthly remittance is continued as per terms and terms of the contract of sale and purchase agreement between the buyer and seller.

## TANK TO TANK - Option 2

Rotterdam | Singapore | Fujairah | Houston

### EN590 (Diesel 10ppm)

- Price: 660 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 600,000 MT

### Jet A1

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order: 5,000,000 BBL

### D6

- Price: 0.99 USD/Gallon
- Minimum Order: 100,000,000 Gallons
- Maximum Order: 500,000,000 Gallons

### AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)

- Price: 98 USD/BBL
- Minimum Order 1,000,000 BBL
- Maximum Order 5,000,000 BBL

### HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

- Price: 580 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

### DIESEL GAS D2 OIL

- Price: 640 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

1. The Buyer Issue an ICPO. Containing the seller's work procedures and Banking Details along with TSA (TANK STORAGE AGREEMENT), Buyer Certificate of incorporation, Company Profile (CP) and International Passport Copy of the CEO.
2. Seller issue to Buyer Commercial Invoice + ICC, Buyer sign & returns the CI to Seller.
3. Seller rent the Buyer's Tank for 3 days for injection, Buyer also pays both nominated Tank Storage Facility for 2 days After buyer's tank farm company has received payment from the Seller company and issues 5 days TSR.
4. Seller provides Buyer the below POP Documents:
  - a. Injection Report
  - b. Tank Storage Receipt
  - c. Tank Farm Bar-code information
  - d. letter Of Commitment to Supply
  - e. e. Registration Certificate
  - f. Fresh SGS Q&Q Report 48 Hours
  - g. Unconditional DTA
5. Buyer conduct Dip- Test, via SGS and after Dip-Test, Buyer makes payment as per MT103 wire transfer/TT according to the commercial Invoice, Buyer lifts the product.
6. Seller transfers the title of ownership as per Buyer's instruction.
7. Seller pays all intermediaries of the Seller Side. Buyer pays all intermediaries of the Buyer Side involved in the transaction.
8. Subsequently monthly shipment continues as per terms and conditions of the sales ad purchase Agreement contract between Buyer and Seller to be issued and accepted.
9. Seller and Buyer will respect NCNDA-IMFPA as agreed also on the contract.

**FOB TANK TAKEOVER**  
Rotterdam | Jurong | Houston

**EN590 (Diesel 10ppm)**

- Price: 660 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 600,000 MT

**Jet A1**

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order: 5,000,000 BBL

**D6**

- Price: 0.99 USD/Gallon
- Minimum Order: 100,000,000 Gallons
- Maximum Order: 500,000,000 Gallons

**AVIATION KEROSENE COLONIAL GRADE 54  
JET FUEL (JP54)**

- Price: 98 USD/BBL
- Minimum Order 1,000,000 BBL
- Maximum Order 5,000,000 BBL

**HIGH SPEED DIESEL EURO 4 GRADE  
(GASOLINE)**

- Price: 580 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**DIESEL GAS D2 OIL**

- Price: 640 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

1. Buyer issues an Irrevocable Corporate Purchase Order (ICPO) on Buyer's official company letterhead addressed to Seller, accepting Seller's working procedure together with:
  - a. Buyer's banking details
  - b. Copy of Buyer's international passport data page
  - c. Certificate of Incorporation/Company Registration documents
  - d. POF (BCL or MT199)

Upon successful verification and approval of Buyer's documents, Seller issues Commercial Invoice (CI) for the available product in Seller's storage tank at the port terminal. Buyer signs, seals, and returns the endorsed Commercial Invoice to Seller.

2. Upon receipt of the endorsed Commercial Invoice, Seller releases the following Partial Proof of Product (PPOP) documents to Buyer:
  - a. Commitment Letter to Supply
  - b. Certificate of Origin
  - c. Statement of Product Availability
  - d. Tank Storage Receipt (TSR)
  - e. Authority to Sell and Collect (ATSC)
  - f. Export License/Permit
3. Buyer secures Seller's storage tank through payment of Tank Storage Reservation/Tank Extension charges for one day with the storage company in order to:
  - a. Obtain tank clearance
  - b. Obtain legal port access permit
  - c. Gain full legal access to Seller's storage tank
  - d. Conduct Dip Test and SGS inspection procedures
  - e. Facilitate Tank Takeover operations

The amount paid for tank extension/reservation shall be deducted from the total product value upon successful completion of the transaction.

4. Upon confirmation of Tank Storage Reservation payment and port access clearance, Seller instructs the storage facility to grant Buyer, Buyer's representatives, and Buyer's appointed SGS inspection company unrestricted legal access to Seller's leased storage tank for physical verification and inspection of the product.
5. Seller issues the following operational documents to Buyer:
  - a. Unconditional Dip Test Authorization (UDTA)
  - b. Authorization to Verify (ATV)
  - c. Tank Access Clearance Authorization

Buyer and Buyer's appointed SGS inspection team proceed to conduct physical Dip Test and full quantity/quality inspection of the product in Seller's storage tank at Buyer's expense.

6. Upon successful Dip Test and SGS confirmation of product quantity and quality:
  - a. Buyer executes Tank Takeover Agreement (TTA/TTO) directly with the storage company.
  - b. Seller transfers temporary operational control and tank rights to Buyer.
  - c. Buyer officially takes over Seller's tank containing the product.
  - d. Buyer assumes responsibility for tank extension charges, logistics coordination, storage management, and onward movement of the product.
7. Upon successful Tank Takeover:
  - a. Buyer may inject, transfer, resell, or reassign the product from the tank at Buyer's discretion.
  - b. Seller releases full operational clearance to Buyer.
  - c. Storage company recognizes Buyer as the lawful temporary holder/controller of the product in tank.
8. Seller releases the following Final Proof of Product (FPOP) documents to Buyer:
  - a. Fresh SGS Report
  - b. Injection Report
  - c. Product Passport/Analysis Report
  - d. Certificate of Title Transfer
  - e. Authority to Sell and Collect (ATSC)
  - f. Endorsed NCNDA/IMFPA signed by all intermediaries involved in the transaction
9. Buyer makes payment for the total product value via MT103/TT Wire Transfer immediately after successful Dip Test and Tank Takeover confirmation.
10. Within twenty-four (24) hours of confirmed receipt of payment, Seller pays all intermediaries according to signed NCNDA/IMFPA agreements and officially transfers full title ownership rights of the product to Buyer.
11. Buyer commences lifting operations, transfer operations, tank-to-tank transfer, or vessel loading procedures at Buyer's discretion in accordance with terminal regulations and storage company procedures.
12. Buyer and Seller may enter into a renewable one-year contract agreement for subsequent monthly deliveries subject to mutually agreed rollover terms, extensions, and contractual conditions.

**FOB TANK TO TANK PROCEDURE**

Rotterdam | Singapore | Fujairah | Houston

**EN590 (Diesel 10ppm)**

- Price: 660 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 600,000 MT

**Jet A1**

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order: 5,000,000 BBL

**D6**

- Price: 0.99 USD/Gallon
- Minimum Order: 100,000,000 Gallons
- Maximum Order: 500,000,000 Gallons

**AVIATION KEROSENE COLONIAL GRADE 54****JET FUEL (JP54)**

- Price: 98 USD/BBL
- Minimum Order 1,000,000 BBL
- Maximum Order 5,000,000 BBL

**HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)**

- Price: 580 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**DIESEL GAS D2 OIL**

- Price: 640 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

1. Buyer issues ICPO and Company Registration Certificate or any I.D. with TSA for Seller's verification.
2. Seller issues Draft Commercial Invoice, Buyer signs and returns the CI to the Seller.
3. The Seller verifies the Buyer's TSA and proceeds to pay the Buyer's tank company 3 days for the Injection Process. The Buyer then pays 2 days only after Buyer's Tank Farm Company has received the payment from Seller Company. The Seller then issues NCNDA/IMFPA to the intermediary to sign.
4. The Seller provides the Buyer with FULL POP documents below via email or in person at the TABLE TOP MEETING at the office of the LOGISTICS COMPANY of the Buyer, inside the tank farm facility, then herein below documents. (The Buyer has the option to choose via EMAIL or TABLE TOP MEETING).
  - a. Fresh SGS Report less than 48 hours
  - b. Dip Test Authorization- Unconditional Injection Report
  - c. Tank Storage Receipt with GPS Coordinates
  - d. Tank Farm Bar-code Information
  - e. Letter of Commitment to Supply.
  - f. Registration Certificate & Export License Copy
  - g. Authority to Sell & Collect (ATSC)
  - h. Endorsed Injection Schedule by the buyer & buyer Tank Farm
  - i. ATV – For Physical Verification.
  - j. Irrevocable Commitment to Supply for Spot and 12 months Contract.
  - k. Injection Schedule signed by Buyer & Buyer's tank farm.
5. Buyer conducts Dip-Test in Seller's stank, via SGS on Buyer's expense, Seller injects the fuel to Buyer's tank and Buyer makes payment based on Q&Q by MT103 / TT Wire transfer according to the final Commercial Invoice.
6. Seller transfers the title of ownership per Buyer's instruction. Buyer lifts the product.
7. Seller pays all intermediaries involved in the transaction and subsequently monthly contract shipment continues per terms and conditions of the sales and purchase agreement contract between Buyer and Seller.

**APPROVED TABLE TALK MEETING (TTM) PROCEDURE FOB NON-NEGOTIABLE**

Rotterdam | Singapore | Fujairah | Houston

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**Jet A1**

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- Maximum Order: 5,000,000 BBL

**D6**

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- Maximum Order: 500,000,000 Gallons

**AVIATION KEROSENE COLONIAL GRADE 54  
JET FUEL (JP54)**

- Price: 98 USD/BBL
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- Maximum Order 5,000,000 BBL

**HIGH SPEED DIESEL EURO 4 GRADE  
(GASOLINE)**

- Price: 580 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**DIESEL GAS D2 OIL**

- Price: 640 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

1. Buyer issue ICPO and TSA for seller verification.
2. Seller issue Commercial Invoice (CI) buyer sign and return for legalization.
3. Buyer open communication with seller and buyer tank farm, for scheduling of table talk meeting in buyer tank farm office, in the table talk meeting seller provide below document for buyer verification:
  - a. FRESH SGS
  - b. INJECTION REPORT
  - c. PRODUCT PASSPORT
  - d. TSR
  - e. UDTA
  - f. ATV
4. After the meeting and verification of the POP, the buyer moves to seller's tank for physical verification etc. Upon successful verification seller and buyer sign TANK TO TANK INJECTION AGREEMENT.
5. Seller transfers all title document and shipping document to buyer name and hand them over to buyer, upon confirmation of the documents buyer immediately pay for full product by MT103 or TT.
6. Upon receive of buyer payment seller Injection follows immediately.
7. Seller pays all intermediaries involved.

**FOB SGS BY MEETING TANK-TO-TANK BUSINESS PROCEDURE**

Rotterdam | Singapore | Fujairah | Houston

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**Jet A1**

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**AVIATION KEROSENE COLONIAL GRADE 54****JET FUEL (JP54)**

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**HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)**

- Price: 580 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**DIESEL GAS D2 OIL**

- Price: 640 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

1. Buyer issues ICPO along with Buyer's Company Certificate of Registration with Banking Information & Passport Copy.
2. Seller issues Commercial Invoice (CI), Buyer Signs & Returns back the CI along with Buyer's Tank Storage Agreement (TSA).
3. Seller submits a hard copy of fresh SGS Report (valid within 48 hours) to the buyer's Tank Farm Company in for verification of the SGS Report.
4. Upon confirmation of SGS Report by Buyer's Tank Farm Company in, the Seller requests for Buyer Active & Operational TSR for Injection Program. (TSR days depend on the Quantity to be Injected), Seller injects product to Buyer's Tank and Issues following POP documents to the buyer.
  - a. QCQ analysis Report done by Indigenous Lab at the Port of Origin
  - b. Full Injection Report
  - c. ATV/UDTA
  - d. Copy of Product Certificate of Origin
  - e. Copy of Product Export License to Port
  - f. Allocate Transfer Certificate
  - g. Authority to Sell & To Collect (ATSC)
5. Buyer conducts DIP TEST on the product at the buyer's cost for the reconfirmation.
6. Upon confirmation of the SGS Test by the Buyer for the Quantity & Quality, Buyer makes 100% payment via MT103 T/T wire transfer for the total Product injected into the buyer's tank.
7. Seller pays all Intermediaries involved via NCNDA/IMFPA and subsequently. Monthly Shipment continues as per terms & conditions of the sales and purchase agreement contract between the Buyer and the Seller.

**TANK TO-VESSEL INJECTION AGREEMENT (TTVIA)**

Rotterdam | Singapore | Fujairah | Houston

**EN590 (Diesel 10ppm)**

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**AVIATION KEROSENE COLONIAL  
GRADE 54 JET FUEL (JP54)**

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**HIGH SPEED DIESEL EURO 4 GRADE  
(GASOLINE)**

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- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**DIESEL GAS D2 OIL**

- Price: 640USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

1. Buyer issues an official ICPO, company registration license, buyer's passport data page, and letter of acceptance to the seller's transaction procedure.
2. Seller issues commercial invoice (CI) for the available quantity of product in seller's leased tank to buyer. Buyer signs and returns the Commercial Invoice along with Buyer's Charter Party Agreement (CPA).
3. Seller issues to buyer Tank-to-Vessel Injection Agreement (TTVIA) to be endorsed by both seller, buyer, and buyer's Logistic Company.
4. Upon return of the endorsed TTVIA, Seller release to buyer the following PPOP documents:
  - a. Commitment Letter to Supply
  - b. Export License
  - c. Tank Storage Receipt TSR.
  - d. Authorization to Verify ATV (through call or email)
5. Buyer contacts the seller's leased Storage Company to verify the availability of the product and to obtain access to enable buyer and his inspection team to conduct dip test on the product in the tank, Seller issue UDTA for buyer to proceed with the dip test, upon confirmation of buyer securing legal access to the product.
6. Buyer and his SGS Inspection team conduct dip test on the product in the tank. Upon satisfactory result of the dip test, Seller's storage Company issue to buyer, the Notice of Readiness (NOR) to inject the product.

7. Upon completion of the Injection, the Seller releases to buyer the below POP documents.

- a. Product SGS Report.
- b. Pipeline Injection Report.
- c. Authority to Sell and Collect (ATSC)
- d. Product passport (analysis test report)
- e. Certificate of Origin
- f. NCNDA/IMFPA is sign by intermediaries of both seller and buyer

8. Buyer immediately pays for the total cost of the product value injected into the Tank through MT103 TT wire transfer. Seller Upon receipt of the payment, pays all intermediaries involved in the transaction. Seller issues title change/transfer of product to buyer.

**TANK-TO-VESSEL INJECTION AGREEMENT (TTVIA)**

Rotterdam | Singapore | Fujairah | Houston

**EN590 (Diesel 10ppm)**

- Price: 660USD/MT
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**Jet A1**

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**HIGH SPEED DIESEL EURO 4 GRADE  
(GASOLINE)**

- Price 580 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**DIESEL GAS D2 OIL**

- Price: 640USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

1. The buyer issue ICPO and the CPA
2. Seller releases the commercial invoice within 48 hours
3. The buyer sign and return the CI to seller along with their Notice of readiness (NOR) from their shipping company.
4. Seller issue the PPOP document as below
  - a. Product Quality Passport
  - b. Certificate of origin
  - c. Commitment to supply
  - d. Statement of product availability
5. The Buyer provides ATI and Q88 from his or her shipping company
6. Seller issue unconditional dip test authorization, TSR to buyer, buyer conduct dip test in seller tank at buyer cost.
7. After the successful dip test, injections commence the buyer vessel
8. After the successful injection seller issues:
  - a. Allocation license
  - b. Title ownership transfer affidavit
  - c. Tax Registration certificate
9. The buyer makes 100% of the payments of the fuel via Mt103/TT to the seller in 24 hours, once 100% payment received all intermediaries are paid by Seller. Seller and buyer sign a one-year delivery.

**REFINERY PROCEDURE TANK TO VESSEL (TTV) – Option 1**

Rotterdam | Singapore | Fujairah | Houston

**EN590 (Diesel 10ppm)**

- Price: 660 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 600,000 MT

**Jet A1**

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order: 5,000,000 BBL

**D6**

- Price: 0.99 USD/Gallon
- Minimum Order: 100,000,000 Gallons
- Maximum Order: 500,000,000 Gallons

**AVIATION KEROSENE COLONIAL GRADE****54 JET FUEL (JP54)**

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order 5,000,000 BBL

**HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)**

- Price 580 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**DIESEL GAS D2 OIL**

- Price: 640 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

1. Buyer issues ICPO must be with buyer company letterhead containing the seller's working procedure with banking details scanned copy of buyer's Passport data page Buyer's for seller's validation. Seller issues a commercial invoice of the product in tanks at the port, and the buyer signs and returns a Commercial Invoice to the seller.
2. Upon return of the endorsed CI, the Seller release to the buyer the following Partial PPOP documents:
  - a. Commitment Letter to Supply
  - b. Certificate of Origin
  - c. Statement of Product Availability
  - d. Authorization to sell/collect
  - e. Export license
3. Buyer leased the seller tank for one day tank extension payment to enable tank clearance and for the buyer to gain a port legal access permit to execute a dip test for quantity and quality inspection and fresh inspection/report by SGS in seller Tank.
4. Upon confirmation of the buyer securing tank clearance and port legal access permit to the product. The seller issues DTA for the buyer to proceed with the dip test and the buyer and his SGS Inspection team conduct a dip test on the product in the seller tank.
5. Upon the satisfactory result of the dip test, the Seller's storage Company issues the buyer, the Notice of Readiness (NOR) to inject the product.
6. The buyer provides Q88 and ATI from his logistics/Shipping Company and makes the Vessel available for the injection process to commence as scheduled.

7. Upon completion of the Injection, the Seller releases to the buyer the below POP documents.

- a. Product SGS Report
- b. Pipeline Injection Report
- c. Authority to Sell and Collect (ATSC)
- d. Product passport (analysis test report)
- e. NCNDA/IMFPA to all intermediaries involved in the Transaction and to the buyer
- f. Endorsed NCNDA/IMFPA

8. Upon confirmation of the above pop document by the buyers and the Endorsement of NCNDA/IMFPA the Buyer immediately pays for the total cost of the product value injected into the Ship/vessel through MT103 TT wire transfer. The seller pays all intermediaries involved in the transaction upon receipt of the payment within 24hrs and Transfers the Title of Ownership certificate of the product to the buyer.

Buyer and seller agree to roll over to a one-year contract to continue the transaction, with monthly deliveries x 12 months (plus rolls and extensions if agreed).

Note: The amount paid for the day tank extension to secure tank clearance and port legal access permit will be deducted when the buyer is paying for the full product.

**REFINERY PROCEDURE TANK TO VESSEL (TTV) - Option 2**

Rotterdam | Singapore | Fujairah | Houston

**EN590 (Diesel 10ppm)**

- Price: 660 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 600,000 MT

**Jet A1**

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order: 5,000,000 BBL

**D6**

- Price: 0.99 USD/Gallon
- Minimum Order: 100,000,000 Gallons
- Maximum Order: 500,000,000 Gallons

**AVIATION KEROSENE COLONIAL GRADE 54****JET FUEL (JP54)**

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order 5,000,000 BBL

**HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)**

- Price: 580 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**DIESEL GAS D2 OIL**

- Price: 640 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

1. Buyer issues ICPO containing the seller's procedure with banking details and scanned copy of buyer's passport along with Charter Party Agreement (CPA), for Seller's validation.
2. Seller issues Commercial Invoice (CI) for the available products in Tank at the Port, for Buyer's review and endorsement and return along with Buyer's Charter Party Agreement (CPA).
3. Seller issues to buyer Tank -to-Vessel Injection Agreement (TTVIA) to be endorsed by both Seller and Buyer's Logistic Company.
4. Upon returned of the endorsed TTVIA, Seller release to Buyer the following PPOP documents:
  - a. Copy of Tank Storage Receipt (TSR).
  - b. Copy of Commitment Letter to Supply
  - c. Copy of Export License
  - d. Copy of Authorization to Verify (ATV) (call or email)
5. Buyer contacts the Seller's Storage Company to verify the availability of the product and to obtain access to enable Buyer and his team conduct dip test on the product in the Tank.
6. Seller upon confirmation of Buyer securing legal access to the product, issues Dip Test Authorization (DTA) for Buyer to proceed for the dip test.
7. Upon satisfactory result of the dip test on the product by the Buyer and his team, Seller's storage Company issue to Buyer the Notice of Readiness (NOR) to inject the product.
8. Buyer issues 088 and makes available the Vessel for the injection process to commence as schedule.

9. Upon completion of the Injection, Seller releases to buyer the below POP documents.
  - a. Copy of Product SGS Report
  - b. Copy of Injection Report
  - c. Copy of Authority to Sell and Collect (ATSC)
  - d. Copy of Product passport (analysis test report)
  - e. Copy of Certificate of Origin
  - f. Copy of NCNDA/IMFPA
10. Buyer immediately pays for the total cost of the product value injected into the vessel through MT103 TT wire transfer.
11. Seller upon confirmation of the payment, pays all intermediaries involved in the transaction.

**DIP AND PAY – TANK TO VESSEL**  
**Rotterdam | Singapore | Fujairah | Houston**

**EN590 (Diesel 10ppm)**

- Price: 660 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 600,000 MT

**Jet A1**

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order: 5,000,000 BBL

**D6**

- Price: 0.99 USD/Gallon
- Minimum Order: 100,000,000 Gallons
- Maximum Order: 500,000,000 Gallons

**AVIATION KEROSENE COLONIAL GRADE 54  
JET FUEL (JP54)**

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order 5,000,000 BBL

**HIGH SPEED DIESEL EURO 4 GRADE  
(GASOLINE)**

- Price: 580 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**DIESEL GAS D2 OIL**

- Price: 640USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

1. Buyer issues ICPO must be with buyer company letterhead containing the seller's working procedure with banking details scanned copy of buyer's Passport data page Buyer's for sellers' validation. Seller issues a commercial invoice of the product in tanks at the port, and the buyer signs and returns a Commercial Invoice to the seller.
2. Upon return of the endorsed CI, the Seller release to the buyer the following Partial PPOP documents:
  - a. Commitment Letter to Supply
  - b. Certificate of Origin
  - c. Statement of Product Availability
  - d. Authorization to sell/collect
  - e. Export license
3. Buyer leased the seller tank for one day tank extension payment to enable tank clearance and for the buyer to gain a port legal access permit to execute a dip test for quantity and quality inspection and fresh inspection/report by SGS in seller Tank.
4. Upon confirmation of the buyer securing tank clearance and port legal access permit to the product. The seller issues DTA for the buyer to proceed with the dip test and the buyer and his SGS Inspection team conduct a dip test on the product in the seller tank.
5. Upon the satisfactory result of the dip test, the Seller's Storage Company issues the buyer, the Notice of Readiness (NOR) to inject the product.
6. The buyer provides Q88 and ATI from his logistics/Shipping Company and makes the Vessel available for the injection process to commence as scheduled.
7. Upon completion of the Injection, the Seller releases to the buyer the below POP documents.
  - a. Product SGS Report
  - b. Pipeline Injection Report
  - c. Authority to Sell and Collect (ATSC)
  - d. Product passport (analysis test report)
  - e. NCNDA/IMFPA to all intermediaries involved in the Transaction and to the buyer
  - f. Endorsed NCNDA/IMFPA

8. Upon confirmation of the above POP documents by the buyers and the Endorsement of NCNDA/IMFPA the Buyer immediately pays for the total cost of the product value injected into the Ship/vessel through MT103 TT wire transfer.
9. The seller pays all intermediaries involved in the transaction upon receipt of the payment within 24hrs and Transfers the Title of Ownership certificate of the product to the buyer.
10. Buyer and seller agree to roll over to a one-year contract to continue the transaction, with monthly deliveries x 12 months (plus rolls and extensions if agreed).

Note: The amount paid for the day tank extension to secure tank clearance and port legal access permit will be deducted when the buyer is paying for the full product

**CIF TRANSACTING PROCEDURE – Option 1****EN590 (Diesel 10ppm)**

- Price: 720 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 600,000 MT

**Jet A1**

- Price: 105 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order: 5,000,000 BBL

**D6**

- Price: 1.15 USD/Gallon
- Minimum Order: 100,000,000 Gallons
- Maximum Order: 500,000,000 Gallons

**AVIATION KEROSENE COLONIAL GRADE 54****JET FUEL (JP54)**

- Price: 105 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order: 5,000,000 BBL

**LIQUEFIED PETROLEUM GAS (LPG)**

- Price: 560 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)**

- Price: 615 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**AGO**

- Price: 615 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**UREA**

- Price: 595 USD/MT
- Minimum Order: 50,000 MT
- Maximum Order: 500,000 MT

**DIESEL GAS D2 OIL**

- Price: 695 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**LIQUEFIED NATURAL GAS (LNG)**

- Price: 590 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**GRANULAR SULPHUR**

- Price: 520 USD/MT
- Minimum Order: 50,000 MT
- Maximum Order: 500,000 MT

1. The Buyer issues an Irrevocable Corporate Purchase Order (ICPO) in acceptance of the Seller's procedures.
2. The Seller issues a Draft Sales and Purchase Agreement (SPA) to the Buyer for review and execution.
3. Upon signing of the SPA by both parties, the Seller proceeds to legalize the SPA with the Ministry of Energy of Kazakhstan.
  - All legalization fees shall be borne by the Seller.
4. Within 72 hours, the Seller provides the Buyer with Partial Proof of Product (PPOP) via email, including:
  - a. Statement of Availability of Product
  - b. Commitment to Supply
  - c. Product Passport
  - d. Legalized SPA
  - e. Copy of Seller's payment slip for SPA legalization
5. The Seller requests a Charter Party Agreement (CPA) from the Shipping Company, ensuring that all communications remain open and transparent with the Buyer.
  - The Buyer reviews and signs the CPA together with the Seller.
6. Upon issuance of the CPA, both Buyer and Seller sign and return the executed CPA to the Shipping Company.
  - All communications shall remain open among all parties.

7. The Seller issues a Tripartite Agreement to be executed by the Buyer, Seller, and the Shipping Company.
8. Upon execution of the Tripartite Agreement:
  - Both Buyer and Seller jointly request a Payment Invoice from the Shipping Company for freight charges.
  - Freight cost shall be shared 50/50 between Buyer and Seller.
  - The Seller makes the first 50% payment via MT103 wire transfer and provides proof of payment.
  - Upon confirmation of Seller's payment, the Buyer proceeds with their 50% payment via MT103 wire transfer.
  - All payments shall be made directly to the Shipping Company's designated beneficiary account.
9. Upon confirmation of full freight payment, the Shipping Company issues the following documents in the Buyer's name:
  - a. Notice of Readiness (NOR)
  - b. Mate's Receipt
  - c. Statement of Facts (SOF)
  - d. Bill of Lading (B/L) (issued after successful cargo loading)
  - e. Cargo Manifest
  - f. Laytime Statement
  - g. Arrival Notice
  - h. Delivery Order (D/O)
  - i. Cargo Release Note
  - j. Insurance Certificate
  - k. Vessel Questionnaire (Q88)
10. The Seller issues a 2% Performance Bond (PB) to the Buyer's designated bank account.
11. Upon confirmation of the Performance Bond, the Seller arranges SGS inspection for both quantity and quality, enabling commencement of loading operations.
12. Within 48 hours, the Seller issues an invitation letter to the Buyer or Buyer's representative to witness the loading process.
13. The Seller commences loading within the approved laycan window. Upon completion:
  - SGS inspection is conducted to confirm quantity and quality.
  - The Seller provides Full Proof of Product (POP) documents to the Buyer, including:
    - a. Export License
    - b. Approval to Export
    - c. Statement of Product Availability
    - d. Refinery Commitment Letter
    - e. Transport Contract to Loading Port
    - f. SGS Report at Loading Port
    - g. Dip Test Authorization (DTA) & ATB
    - h. NOR / ETA
    - i. Allocation Transaction Passport Code Certificate (ATPCC) issued by the Ministry of Energy
14. Shipment proceeds as per contract schedule.
  - Upon arrival at the discharge port and completion of SGS (Q&Q) inspection or equivalent:
  - The Buyer's Bank releases the full contract value to the Seller's Bank within 48 hours (two banking days) via MT103.
  - The Seller transfers full ownership of the cargo to the Buyer.
15. The Seller shall pay all intermediaries involved in the transaction in accordance with the NCNDA/IMFPA agreement.

**CIF TRANSACTING PROCEDURE – Option 2****EN590 (Diesel 10ppm)**

- Price: 720 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 600,000 MT

**Jet A1**

- Price: 105 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order: 5,000,000 BBL

**D6**

- Price: 1.15 USD/Gallon
- Minimum Order: 100,000,000 Gallons
- Maximum Order: 500,000,000 Gallons

**AVIATION KEROSENE COLONIAL GRADE 54  
JET FUEL (JP54)**

- Price: 105 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order 5,000,000 BBL

**LIQUEFIED PETROLEUM GAS (LPG)**

- Price: 560 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**HIGH SPEED DIESEL EURO 4 GRADE  
(GASOLINE)**

- Price: 615USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**AGO**

- Price: 615 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**UREA**

- Price: 595USD/MT
- Minimum Order: 50,000 MT
- Maximum Order: 500,000 MT

**DIESEL GAS D2 OIL**

- Price: 696 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**LIQUEFIED NATURAL GAS (LNG)**

- Price: 590 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**GRANULAR SULPHUR**

- Price: 520 USD/MT
- Minimum Order: 50,000 MT
- Maximum Order: 500,000 MT

1. Buyer issues ICPO (Irrevocable Corporate Purchase Order) after acceptance of Seller's terms, Conditions and Procedure.
2. Seller issues draft Contract, buyer countersigned and returns, and seller present CPA (Charter Party Agreement) from shipping company for buyer signing.
3. Buyer signs the Charter Party Agreement with the shipping company and sends copy of the signed Charter Party Agreement to seller.
4. Seller issues Partial POP documents to buyer to verify the availability of the product;
  - a) Product Passport dip-test certificate
  - b) Refinery commitment to supply
  - c) Refinery statement of product availability
  - d) Company registration certificate

5. Within 72 hours of receipt of above POP documents, Buyer and Seller pay the shipping cost 50%/50% each to the shipping company to transport the product to Buyer destination port, which serves as commitment assurance that Buyer will not default in the transaction. The payment shall be deducted from the total cost of product.
6. Delivery commences as schedule and Seller issues the full POP documents to Buyer.
7. Upon arrival of product at Buyer's destination port, Buyer conduct Dip-Test inspection of the product by SGS / CIQ inspection and makes payment for the product by MT103 after Q&Q inspection.
8. Seller makes payments to all involved intermediaries / mandates in accordance with the signed NCNDA/IMFPA.
9. Buyer issue nontransferable MT700 IRDLC (Irrevocable Revolving Documentary Letter of Credit) to Seller for the subsequent 12-month delivery.

## Russia | Qatar | Kazakhstan\*

### TANK TO-VESSEL (TTV)

Rotterdam | Singapore | Fujairah | Houston

#### EN590 (Diesel 10ppm)

- Price: 660 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 600,000 MT

#### Jet A1

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order: 5,000,000 BBL

#### D6

- Price: 0.99 USD/Gallon
- Minimum Order: 100,000,000 Gallons
- Maximum Order: 500,000,000 Gallons

#### AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order 5,000,000 BBL

#### HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

- Price: 580 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

#### DIESEL GAS D2 OIL

- Price: 640USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

1. Buyer accepts seller working procedure and issue ICPO along with Buyer's Charter Party Agreement (CPA) and POF.
2. Seller issues commercial invoice (CI) for the available quantity of product in seller's leased tank to buyer. Buyer signs and returns the Commercial Invoice.
3. Seller issues to buyer
  - a. Certificate of Origin
  - b. Statement of Product Availability
  - c. DTA
  - d. Product Passport Analysis
  - e. ATV
4. BUYER Contact the seller's tank administrator with ATV and DTA to execute the quality and quantity check and register at the tank farm terminal before the inspection. Buyer Obtain transmission and port clearance permits for the fuel transmission from the seller's tank to the buyer's-chartered vessel or collection exit point via intra-port pipeline infrastructure.
5. Upon confirmation of buyer securing legal access to the product, seller release to buyer the following POP documents:
  - a. Authority To Sell and Collect
  - b. Fresh SGS Report on Shore Tank Less than 48 hours.
  - c. Injection Report on Shore Tank IRR
  - d. Tank Storage Receipt including GPS, Hub, Bar-Hub, Bar-Code and All Others
  - e. NCNDA (send by the seller's mandate to both the seller, the buyer and the buyer's mandate)
  - f. Attestation of Allocation
  - g. UDTA for buyer to proceed with the dip test.

\*another Kazakhstan refinery

6. Buyer Conduct a successful dip test in the tank. Sign the Tank to Vessel Injection Agreement (TTVIA) with all parties involved and Receive the Notice of Readiness (NOR) to inject the product into the buyer's vessel.
7. Upon completion of the Injection, the Buyer immediately pays for the cost of the product value proceeds cargo payment through MT103 TT wire transfer.
8. Upon receipt of the payment, Seller pays all intermediaries involved in the transaction in less than 24h. Seller issues title change/transfer of product to buyer.
9. Upon completion of Trial Transaction, the SELLER shall issue the BUYER with a draft Sales and Purchase Agreement (SPA) for 12 months (optional)

**TANK-TO-TANK (TTT)**

Rotterdam | Singapore | Fujairah | Houston

**EN590 (Diesel 10ppm)**

- Price: 660 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 600,000 MT

**Jet A1**

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order: 5,000,000 BBL

**D6**

- Price: 0.99 USD/Gallon
- Minimum Order: 100,000,000 Gallons
- Maximum Order: 500,000,000 Gallons

**AVIATION KEROSENE COLONIAL GRADE 54  
JET FUEL (JP54)**

- Price: 98 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order 5,000,000 BBL

**HIGH SPEED DIESEL EURO 4 GRADE  
(GASOLINE)**

- Price: 580 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

**DIESEL GAS D2 OIL**

- Price: 640USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

1. Buyer accepts seller working procedure and issue ICPO along with Buyer's Tank Storage Agreement and POF.
2. Seller issues commercial invoice (CI) for the available quantity of product in seller's leased tank to buyer. Buyer signs and returns the Commercial Invoice.
3. Seller issues to buyer:
  - a. Tank-to-Tank Injection Agreement (TTTIA) to be endorsed by both
  - b. seller, buyer, and buyer's tank Company.
  - c. Certificate of Origin.
  - d. Statement of Product Availability
  - e. DTA
  - f. Product Passport Analysis
4. Upon return of the endorsed TTVIA along with a minimum 3 days TSR. Seller release to buyer the following POP documents:
  - a. Authority To Sell and Collect
  - b. Fresh SGS Report on Shore Tank Less than 48 hours.
  - c. Injection Report on Shore Tank IRR
  - d. Tank Storage Receipt including GPS, Hub, Bar-Hub, Bar-Code and All Others
  - e. NCNDA (sent by the seller's mandate to both the seller, buyer and buyer's mandate)
  - f. Attestation of Allocation
  - g. Authority To Verify (ATV)
5. Buyer contacts the seller's leased Storage Company to verify the availability of the product and to obtain access to enable buyer and his inspection team to conduct dip test on the product in the tank, Seller issue UDTA for buyer to proceed with the dip test, upon confirmation of buyer securing legal access to the product.
6. Buyer and his SGS Inspection team conduct dip test on the product in the tank. Upon satisfactory result of the dip test, Seller's storage Company issue to buyer the Notice of Readiness (NOR) to inject the product.
7. Upon completion of the Injection, the Buyer immediately pays for the cost of the product value proceeds cargo payment through MT103 TT wire transfer.
8. Upon receipt of the payment, Seller pays all intermediaries involved in the transaction in less than 24h. Seller issues title change/transfer of product to buyer.
9. Upon completion of Trial Transaction, the SELLER shall issue the BUYER with a draft Sales and Purchase Agreement (SPA) for 12 months (optional).

## CIF TRANSACTING PROCEDURE

### EN590 (Diesel 10ppm)

- Price: 720 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 600,000 MT

### Jet A1

- Price: 105 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order: 5,000,000 BBL

### D6

- Price: 1.15 USD/Gallon
- Minimum Order: 100,000,000 Gallons
- Maximum Order: 500,000,000 Gallons

### AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)

- Price: 105 USD/BBL
- Minimum Order: 1,000,000 BBL
- Maximum Order: 5,000,000 BBL

### LIQUEFIED PETROLEUM GAS (LPG)

- Price: 560 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

### HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

- Price: 615 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

### AGO

- Price: 615 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

### UREA

- Price: 595 USD/MT
- Minimum Order: 50,000 MT
- Maximum Order: 500,000 MT

### DIESEL GAS D2 OIL

- Price: 695 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

### LIQUEFIED NATURAL GAS (LNG)

- Price: 590 USD/MT
- Minimum Order: 100,000 MT
- Maximum Order: 500,000 MT

### GRANULAR SULPHUR

- Price: 520 USD/MT
- Minimum Order: 50,000 MT
- Maximum Order: 500,000 MT

1. The Buyer issues ICPO, with this procedure incorporated in it, along with the Buyer's Company Profile / CIS, Company Registration Certificate, Bank Account details and the signee's Passport Data page.
2. The Seller Issues Sale & Purchase Agreement (SPA), the Buyer reviews, signs and returns it to the Seller within 3 working days.
3. The Seller arranges a chartered freight with a renowned shipping company for the transportation of the product to the designated discharge port. Both, the Seller and the Buyer, sign the Charter Party Agreement (CPA) together with the shipping company (A three-party CPA).
4. Seller issues Partial POP documents to buyer:
  - a. Product Quality Passport Quality Certificate
  - b. Certificate of Product Origin
  - c. Product availability & Commitment letter to supply the product, duly endorsed by the Ministry of Energy
  - d. Authority To Sell and Collect (ATSC)

5. Within 72 hours of receipt of above POP documents, Buyer and Seller pay the shipping cost 50%/50% each to the shipping company to transport the product to Buyer destination port, which serves as commitment assurance that Seller and Buyer will not default in the transaction. The 50% payment of the buyer shall be deducted from the total cost of product.
6. The Seller invites the buyer to witness the final inspection at the Loading Port and TTM for negotiation of the future one-year transaction. Loading commences as schedule and Seller issues the Product Title Transfer Agreement and following transaction documents:
  - a. Legalized Charter Party Agreement (CPA) with the Loading Port Authority
  - b. Injection Report
  - c. Product Allocation Certificate
  - d. Allocation Title Transfer Certificate
  - e. Export License
  - f. Export Approval
  - g. Tank Receipt
  - h. Dip Test Authorization (DTA)
  - i. NCNDA/IMFPA
7. Upon arrival of product at Buyer's destination port, Buyer conduct Dip-Test inspection of the product by SGS inspection (Optional to the buyer) and makes payment for the product by MT103 after Q&Q inspection.
8. Seller makes payments to all involved intermediaries / mandates in accordance with the signed NCNDA/IMFPA.
9. Buyer issue nontransferable MT700 IRDLC (Irrevocable Revolving Documentary Letter of Credit) to Seller for the subsequent 12-month delivery.

### SHIP TO SHIP

1. The Buyer issues an official ICPO with full Buyer banking details & Company Registration Certificate along with CPA and POF.
2. Upon verification and approval, the Seller alerts Buyer by issuing Commercial Invoice (CI) for Buyer's endorsement. The Buyer signs and returns the CI to the Seller.
3. The Seller issues the below listed documents:
  - a. Freight Cargo Manifest
  - b. Commitment to Supply
  - c. Product Passport
  - d. Authorization to Sell (ATS)
  - e. Bill of Lading (B/L)
  - f. Dip Test Authorization (DTA)
  - g. NOR to be signed by Buyer vessel and Seller respond with ETA to STS spot
4. Within 48 hours, the Buyer contacts the Seller's vessel company to make payment to obtain Authorization to Board (ATB) and the Buyer's vessel company issues vessel details for Injection and Discharge Programming.
5. On arrival at STS/VTV spot, the Buyer team boards Seller vessel and dip test of product is conducted at Seller's expense before commence transfer of product.
6. After Injection is completed, the Buyer conducts Dip Test Inspection for Quantity and Quality of the product at Buyer expense (optional).
7. Upon successful completion of the injection, the Buyer within 24 hours, makes the full payment via USDT/MT103 / TT wire transfer for the total value of the product injected into the Buyer's vessel and all exportation documentation in relation to the petroleum product is transferred to the Buyer.
8. Within 72 hours, commission is paid to intermediaries involved in the transaction.

### VESSEL TO TANK (VTT)

1. Buyer Issues an Official ICPO with Full Buyer Banking Details, Company Registration Certificate, and Tank Storage Agreement (TSA).
2. Seller Issues Commercial Invoice within 48 hours, Buyer signs Commercial Invoice and sends it to Seller.
3. Seller Confirms the Commercial Invoice and Issues the Below-Listed Document:
  - a. Freight Cargo Manifest
  - b. Commitment To Supply
  - c. Product Passport
  - d. Authorization to Sell (ATS)
  - e. Bill of Lading (B/L)
  - f. Dip Test Authorization (DTA)
  - g. Vessel To Tank Injection Agreement (VTTIA) to be sign by the buyer and the buyer's tank farm.
4. Buyer Contact Seller Vessel Company with the DTA and signed VTTIA to Obtain Authorization to board (ATB).
5. Upon getting the ATB, Seller issues NOR to be signed by Buyer and buyer's Storage Company and seller responds with ETA to Point of Discharge. Buyer Storage Company issues Tank Details for Injection and Discharge Programming.
6. On Arrival at Discharge Point, the buyer team boards the seller vessel and dip test of product is conducted before commencement product discharge.
7. Upon successful completion of the injection and inspection, Buyer within 48 Hours, Makes Payment Via MT103 / TT wire transfer for The Total Value of The Product injected into the buyer's tank and All Exportation Documentation in Relation to the Product is transferred to buyer.
8. Within 48 hours, the seller pays commission to all intermediaries involved in the Transaction.

**TANK TAKE OVER (applicable to vessel only)**

1. Buyer issues official ICPO containing the seller's working procedure and banking details, company registration Certificate.
2. Seller issues Memorandum of Understanding (MOU) and Commercial Invoice (CI) to the buyer for endorsement.
3. Buyer review and Endorse MOU returning with a ready Proof of Funds for the payment of Title Transfer.
4. Upon the receipt of the countersigned MOU from the buyer, Seller issues the listed documents below:
  - a. Copy of Certificate of Origin
  - b. Copy of Product Passport (Analysis Result)
  - c. Copy of Ullage Report
  - d. Copy of Cargo Manifest
  - e. Copy of Bill of Lading
  - f. Copy of Vessel's Q88
  - g. \*ATB and rerouting invoice\*
5. Buyer confirms the documents of the goods and within 48hrs, Buyer deposits \$150,000 USD for ATB and the vessel rerouting cost directly to the shipping company before the vessel captain can be instructed to sail the vessel directly to the destination port.
6. Buyer issues an official letter with details of destination port/Buyer's Tank Storage coordinates OPL STS and confirms readiness to receive the pregnant vessel at the discharge port. Buyer requests for Notice of Readiness, vessel to master releases NOR and ETA to Buyer and upon receipt of NOR and ETA, Buyer responds.
7. Upon the Shipping company receipt of the payment and confirmation, the seller instructs the vessel captain to sail the vessel to the buyer's destination port.
8. Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS inspection or Equivalent inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.
9. Upon the successful completion of Dip-test inspection, Buyer makes the payment for the total goods value minus the \$150,000 by MT103 wire transfer.
10. Seller transfers Title of ownership Certificate to buyer's name as the legitimate owner of the goods.
11. Trans-loading commences immediately. Seller will release payments to the intermediaries involved within 48 hours of receiving the payment for the intermediaries involved within 48 hours of receiving the payment for the total product.

**NON-NEGOTIABLE STS/TTO (TANKER TAKE OVER) WITH ESCROW TRANSACTION PROCEDURES:**

1. Buyer issues official ICPO.
2. Seller issues MOU and SPA.
3. Buyer countersign MOU/ SPA and forward back to Seller Company.
4. Upon the receipt of countersign original MOU/SPA from the buyer, the Seller and the Buyer execute an Escrow Agreement with Seller Appointed Escrow entity, with both the Buyer and the Seller each depositing USD \$1,000,000 into an escrow account, totaling USD \$2,000,000. This is for the product in vessel and title transfer under the Buyer's company name.
5. Upon confirmation of the Escrow Deposit of 2,000,000 USD, seller emails to the buyer the listed document:
  - a. Product Passport Analysis test report
  - b. Certificate of Origin
  - c. Bill of Lading
  - d. Vessel Notice
  - e. Cargo Manifest
  - f. Vessel Q88
  - g. ETA
  - h. Injection / SGS Inspection Report at the port of loading
6. Seller orders for re-route to buyer's desired port, transfers the title take over to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's name, such as:
  - a. Approval Export License certificate,
  - b. Authorization to board the vessel (ATB)
  - c. Dip test authorization (DTA)
  - d. Authorization to Sell and Collect (ATSC)
  - e. Title Transfer Ownership Certificate (TTOC)
  - f. Letter of Entrustment
  - g. Bill of Lading
7. After vessel arrives the discharge port and buyer carry's out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product.
8. Seller pays commission to Brokers/intermediary as per signed NCNDA/IMFPA within 48 hrs. after Buyer payment for full product has been confirmation by seller, and seller commences the subsequent monthly shipments if buyer intend to continue contract.